

# NEWSLETTER SPRING 2010

## Celebrating 25 years

**TT Tents is celebrating its 25th birthday and looking forward to many more. We have grown consistently throughout that time, starting out in the back fields of Godalming and eventually moving to the dizzying heights of North Waltham, Hampshire. Since 1985 we have learnt many of the things we now know the hard way, and have the experience to show for it. We have created a reputation for an excellent product, quality foreman and outstanding customer service and will continue to surpass expectations every time.**

### Looking Forward

Throughout 2009 TT Tents invested heavily in new equipment, buying a dome and apse-end for our 21m, as well as the 11m arcum with an annex on both sides. Despite the world falling apart around us, we had a very successful year, leaving us in good shape for the future. We are looking forward to the season ahead that is already proving to be extremely busy, and as always we will continue to work hard to improve our efficiency and customer service.



### Back Where We Started

We started our season in Windsor Great Park with The Royal Windsor Horse Show in early May 2009, five months later we were back for the prestigious European Show Jumping & Dressage Championships. This was a great success for TT Tents, using 90% of our marquees and bringing them back in from all over England and Wales. The potential for a logistical nightmare was all too present, with no time or room for error. Our foremen pulled off the near impossible and the event went without a hitch.

### New and Exciting

TT Tents continues to invest in new and innovative designs in order to always have the very best and exciting equipment in the market place. In 2009 we invested in a new Losberger design of 11m arcum with a 3m annex on both sides. A very sexy design that was first unveiled for Jaguar at the Festival of Speed and has proven to be very popular since.



### British Leisure Show

The first year of this show at Windsor Racecourse and TT Tents had the pleasure of being the preferred marquee supplier. Along with 210 meters of smaller trade stands we erected our largest clear span structure of 21m x 60m complete with 3m x 40m of Annex, a 10m Dome peak Roof and Apse end.

### Winter Wonderland

Christmas was an extremely busy and challenging time for us with marquees all over the south of England. We were snowed out of our yard on two separate occasions and snowed in once. Our yard was under a foot of snow for a month which made for a tricky time unloading and re-loading lorries, we overcame all and rose to the challenge, and even managed to build a snowman or two!



### Ice-Rink

Working on very sensitive ground at Winchester Cathedral we constructed an awe-inspiring ice-rink with a stunning back-drop. Consisting of a 19m x 39m floor complete with ice, skate hire and café marquees, the end result was the stuff of Christmas cards.



### Saving the Planet!

Throughout 2009 TT Tents used a total of 24,000 litres of fuel, a 20% reduction from 2008, but still enough to drive to the moon. We are committed to reducing this further by increasing our efficiency with better planning and logistics, consequently enabling us to pass these savings onto our clients.

### What goes around comes around.

25 years ago when TT Tents first started the industry used reusable stock linings, then everyone wanted tack-off linings which are expensive and wasteful. Now the industry has gone full circle and we are back to using the reusable stock linings, saving the planet one lined tent at a time.